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**President & CEO**

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**FOR IMMEDIATE RELEASE**

**FirstService reports strong results for its inaugural second quarter**

*Robust organic growth at both FirstService Residential and FirstService Brands*

*Adjusted EBITDA up 27%*

**Operating highlights:**

	<b>Three months ended</b>		<b>Six months ended</b>	
	<b>June 30</b>		<b>June 30</b>	
	<b>2015</b>	<b>2014</b>	<b>2015</b>	<b>2014</b>
<b>Revenues (millions)</b>	<b>\$ 326.3</b>	<b>\$ 292.2</b>	<b>\$ 598.4</b>	<b>\$ 537.8</b>
<b>Adjusted EBITDA (millions) (note 1)</b>	<b>32.3</b>	<b>25.4</b>	<b>41.6</b>	<b>33.3</b>
<b>Adjusted EPS (note 2)</b>	<b>0.40</b>	<b>0.29</b>	<b>0.41</b>	<b>0.31</b>

**TORONTO**, Canada, August 6, 2015 – FirstService Corporation (TSX: FSV; NASDAQ: FSV) today reported results for its second quarter ended June 30, 2015. All amounts are in US dollars.

Revenues for the second quarter were \$326.3 million, a 12% increase relative to the same quarter in the prior year, Adjusted EBITDA (note 1) was \$32.3 million, up 27% and Adjusted EPS (note 2) was \$0.40, a 38% increase versus the prior year quarter. GAAP diluted earnings per share was \$0.20 in the quarter, versus \$0.28 for the same quarter a year ago.

For the six months ended June 30, 2015, revenues were \$598.4 million, an 11% increase relative to the comparable prior year period, Adjusted EBITDA was \$41.6 million, up 25%, and Adjusted EPS was \$0.41, up 32% versus the prior year period. GAAP diluted EPS for the six month period was \$0.11, compared to \$0.22 in the prior year period.

“In its inaugural reporting period as an independent public company, FirstService recorded strong second quarter results in all of its businesses. FirstService Residential continues to differentiate itself and win competitive market share, driving top-line growth across its North American footprint. As expected, FirstService Residential also saw a sharp increase in EBITDA over the prior year period,” said Scott Patterson, Chief Executive Officer of FirstService. “FirstService Brands delivered strong performance across most of its franchised operations and exceptional performance at its California Closets company-owned stores. We are leveraging this experience and success with our company-owned strategy by expanding it to our Paul Davis Restoration business, where we announced our first franchise acquisition last month. We are extremely pleased with our year-to-date financial results, and expect continued strong performance for the balance of the year,” he concluded.

### **About FirstService Corporation**

FirstService Corporation is a North American leader in the property services sector serving its customers through two industry leading platforms: **FirstService Residential** - North America’s largest manager of residential communities; and **FirstService Brands** - one of North America’s largest providers of essential property services delivered through individually branded franchise systems and company-owned operations.

FirstService generates more than US\$1.1 billion in annual revenues and has more than 15,000 employees across North America. With significant insider ownership and an experienced management team, FirstService has a long-term track record of creating value and superior returns. The common shares of FirstService trade on the NASDAQ under the symbol “FSV” and on the Toronto Stock Exchange under the symbol “FSV”. More information is available at [www.firstservice.com](http://www.firstservice.com).

### **Segmented Quarterly Results**

FirstService Residential revenues were \$262.8 million for the second quarter, up 11% versus the prior year quarter. Revenue growth was comprised of 8% organic growth (9% on a local currency basis) and 3% from recent acquisitions. Adjusted EBITDA for the quarter was \$20.5 million, versus \$14.6 million in the prior year period. Current period results were driven by strong growth from new client contract wins for core property management and related on-site staffing and ancillary services. Prior period results were adversely affected by higher than expected employee medical benefits costs.

FirstService Brands revenues grew to \$63.5 million, up 14% relative to the prior year period. Revenue growth was driven by organic growth of 10% (11% on a local currency basis) and augmented by 4% growth from recent acquisitions. Adjusted EBITDA for the second quarter was \$13.7 million, up from \$12.2 million in the prior year period. Strong operating performance from our California Closets company-owned stores contributed higher revenue growth than our franchised operations, which resulted in a mild tempering of operating margins in the current period relative the same prior year period.

Corporate costs were \$1.9 million in the second quarter, relative to \$1.4 million in the prior year period, which primarily reflects an increase in costs for FirstService as a new stand-alone public company and an increase in accrued incentive compensation.

### **Conference Call**

FirstService will be holding a conference call on Thursday, August 6, 2015 at 11:00 a.m. Eastern Time to discuss the quarter's results. The call will be simultaneously web cast and can be accessed live or after the call at [www.firstservice.com](http://www.firstservice.com) in the "Investors / Newsroom" section.

### **Forward-looking Statements**

This press release includes or may include forward-looking statements. Forward-looking statements include the Company's financial performance outlook and statements regarding goals, beliefs, strategies, objectives, plans or current expectations. These statements involve known and unknown risks, uncertainties and other factors which may cause the actual results to be materially different from any future results, performance or achievements contemplated in the forward-looking statements. Such factors include: (i) general economic and business conditions, which will, among other things, impact demand for the Company's services and the cost of providing services; (ii) the ability of the Company to implement its business strategy, including the Company's ability to acquire suitable acquisition candidates on acceptable terms and successfully integrate newly acquired businesses with its existing businesses; (iii) changes in or the failure to comply with government regulations; and (iv) other factors which are described in the Company's filings with applicable Canadian and United States securities regulatory authorities (which factors are adopted herein).

Summary financial information is provided in this press release. This press release should be read in conjunction with the Company's quarterly financial statements and MD&A to be made available on SEDAR at [www.sedar.com](http://www.sedar.com).

**Notes***1. Reconciliation of net earnings from continuing operations to adjusted EBITDA:*

Adjusted EBITDA is defined as net earnings, adjusted to exclude: (i) income tax; (ii) other expense (income); (iii) interest expense; (iv) depreciation and amortization; (v) acquisition-related items; (vi) stock-based compensation expense and (vii) spin-off transaction costs. We use adjusted EBITDA to evaluate our own operating performance and our ability to service debt, as well as an integral part of our planning and reporting systems. Additionally, we use this measure in conjunction with discounted cash flow models to determine the Company's overall enterprise valuation and to evaluate acquisition targets. We present adjusted EBITDA as a supplemental measure because we believe such measure is useful to investors as a reasonable indicator of operating performance because of the low capital intensity of the Company's service operations. We believe this measure is a financial metric used by many investors to compare companies, especially in the services industry. This measure is not a recognized measure of financial performance under GAAP in the United States, and should not be considered as a substitute for operating earnings, net earnings from continuing operations or cash flow from operating activities, as determined in accordance with GAAP. Our method of calculating adjusted EBITDA may differ from other issuers and accordingly, this measure may not be comparable to measures used by other issuers. A reconciliation of net earnings from continuing operations to adjusted EBITDA appears below.

(in thousands of US\$)	Three months ended		Six months ended	
	June 30		June 30	
	2015	2014	2015	2014
Net earnings	\$ 11,808	\$ 10,780	\$ 11,374	\$ 10,784
Income tax	9,488	6,670	9,259	6,623
Other income, net	(83)	(65)	119	(128)
Interest expense, net	2,723	1,733	4,591	3,466
Operating earnings	23,936	19,118	25,343	20,745
Depreciation and amortization	7,135	5,365	14,133	11,316
Acquisition-related items	36	340	283	323
Stock-based compensation expense	465	539	1,134	912
Spin-off transaction costs	740	-	740	-
Adjusted EBITDA	\$ 32,312	\$ 25,362	\$ 41,633	\$ 33,296

2. Reconciliation of net earnings from continuing operations and diluted net earnings (loss) per share from continuing operations to adjusted net earnings and adjusted net earnings per share:

Adjusted earnings per share is defined as diluted net earnings (loss) per share, adjusted for the effect, after income tax, of: (i) the non-controlling interest redemption increment; (ii) acquisition-related items; (iii) amortization expense related to intangible assets recognized in connection with acquisitions; (iv) stock-based compensation expense; (v) spin-off transaction costs and (vi) a spin-off tax charge. We believe this measure is useful to investors because it provides a supplemental way to understand the underlying operating performance of the Company and enhances the comparability of operating results from period to period. Adjusted earnings per share is not a recognized measure of financial performance under GAAP, and should not be considered as a substitute for diluted net earnings per share from continuing operations, as determined in accordance with GAAP. Our method of calculating this non-GAAP measure may differ from other issuers and, accordingly, this measure may not be comparable to measures used by other issuers. A reconciliation of net earnings from continuing operations to adjusted net earnings and of diluted net earnings (loss) per share from continuing operations to adjusted earnings per share appears below.

(in thousands of US\$)	Three months ended		Six months ended	
	June 30		June 30	
	2015	2014	2015	2014
Net earnings	\$ 11,808	\$ 10,780	\$ 11,374	\$ 10,784
Non-controlling interest share of earnings	(1,294)	(1,560)	(2,413)	(2,432)
Acquisition-related items	36	340	283	323
Amortization of intangible assets	2,391	1,329	4,941	3,422
Stock-based compensation expense	465	540	1,134	912
Spin-off transaction costs	740	-	740	-
Spin-off tax charge	1,646	-	1,646	-
Income tax on adjustments	(1,266)	(721)	(2,520)	(1,688)
Non-controlling interest on adjustments	(45)	(32)	(90)	(67)
Adjusted net earnings	\$ 14,481	\$ 10,676	\$ 15,095	\$ 11,254

(in US\$)	Three months ended		Six months ended	
	June 30		June 30	
	2015	2014	2015	2014
Diluted net earnings per share	\$ 0.20	\$ 0.28	\$ 0.11	\$ 0.22
Non-controlling interest redemption increment	0.08	(0.03)	0.13	0.01
Acquisition-related items	-	0.01	0.01	0.01
Amortization of intangible assets, net of tax	0.04	0.02	0.07	0.05
Stock-based compensation expense, net of tax	0.01	0.01	0.02	0.02
Spin-off transaction costs, net of tax	0.02	-	0.02	-
Spin-off tax charge	0.05	-	0.05	-
Adjusted earnings per share	\$ 0.40	\$ 0.29	\$ 0.41	\$ 0.31

**FIRSTSERVICE CORPORATION****Condensed Consolidated Statements of Earnings**

(in thousands of US dollars, except per share amounts)

(unaudited)	Three months ended June 30		Six months ended June 30	
	2015	2014	2015	2014
<b>Revenues</b>	\$ 326,251	\$ 292,205	\$ 598,440	\$ 537,799
Cost of revenues	224,142	203,816	421,449	382,506
Selling, general and administrative expenses	70,262	63,566	136,492	122,909
Depreciation	4,744	4,036	9,192	7,894
Amortization of intangible assets	2,391	1,329	4,941	3,422
Acquisition-related items (1)	36	340	283	323
Spin-off transaction costs	740	-	740	-
<b>Operating earnings</b>	<b>23,936</b>	19,118	<b>25,343</b>	20,745
Interest expense, net	2,723	1,733	4,591	3,466
Other expense (income)	(83)	(65)	119	(128)
Earnings before income tax	21,296	17,450	20,633	17,407
Income tax	9,488	6,670	9,259	6,623
<b>Net earnings</b>	<b>11,808</b>	10,780	<b>11,374</b>	10,784
Non-controlling interest share of earnings	1,294	1,560	2,413	2,432
Non-controlling interest redemption increment	3,137	(908)	4,895	381
<b>Net earnings attributable to Company</b>	<b>\$ 7,377</b>	\$ 10,128	<b>\$ 4,066</b>	\$ 7,971
<b>Net earnings per common share</b>				
Basic	\$ 0.21	\$ 0.28	\$ 0.11	\$ 0.22
Diluted	0.20	0.28	0.11	0.22
<b>Adjusted earnings per share (2)</b>	<b>\$ 0.40</b>	\$ 0.29	<b>\$ 0.41</b>	\$ 0.31
Weighted average common shares (thousands)				
Basic	35,971	35,971	35,971	35,971
Diluted	36,601	36,368	36,619	36,374

**Notes to Condensed Consolidated Statements of Earnings (Loss)**

(1) Acquisition-related items include transaction costs, and contingent acquisition consideration fair value adjustments.

(2) See definition and reconciliation above.

**Condensed Consolidated Balance Sheets**

(in thousands of US dollars)

(unaudited)

	<u>June 30, 2015</u>	<u>December 31, 2014</u>
<b>Assets</b>		
Cash and cash equivalents	\$ 51,838	\$ 66,790
Accounts receivable	116,242	115,143
Inventories	11,501	9,489
Prepaid expenses and other current assets	<u>52,516</u>	<u>59,301</u>
<b>Current assets</b>	<b>232,097</b>	<b>250,723</b>
Other non-current assets	5,381	4,736
Fixed assets	57,923	55,203
Deferred income tax	8,604	4,572
Goodwill and intangible assets	<u>302,362</u>	<u>300,310</u>
<b>Total assets</b>	<b><u>\$ 606,367</u></b>	<b><u>\$ 615,544</u></b>
<b>Liabilities and shareholders' equity</b>		
Accounts payable and accrued liabilities	\$ 92,832	\$ 80,250
Other current liabilities	37,897	28,119
Long-term debt - current	<u>1,159</u>	<u>17,725</u>
<b>Current liabilities</b>	<b>131,888</b>	<b>126,094</b>
Long-term debt - non-current	220,935	221,632
Other liabilities	16,166	13,907
Deferred income tax	15,599	14,236
Redeemable non-controlling interests	70,590	80,926
Shareholders' equity	<u>151,189</u>	<u>158,749</u>
<b>Total liabilities and equity</b>	<b><u>\$ 606,367</u></b>	<b><u>\$ 615,544</u></b>
<b>Supplemental balance sheet information</b>		
Total debt	\$ 222,094	\$ 239,357
Total debt, net of cash	170,256	172,567

**Consolidated Statements of Cash Flows**

(in thousands of US dollars)

(unaudited)	Three months ended		Six months ended	
	2015	2014	2015	2014
<b>Cash provided by (used in)</b>				
<b>Operating activities</b>				
Net earnings	\$ 11,808	\$ 10,780	\$ 11,374	\$ 10,784
Items not affecting cash:				
Depreciation and amortization	7,135	5,365	14,133	11,316
Deferred income tax	(657)	(7,286)	223	(1,153)
Other	(486)	539	180	902
	<u>17,800</u>	<u>9,398</u>	<u>25,910</u>	<u>21,849</u>
Changes in non-cash working capital				
Accounts receivable	(9,076)	(9,963)	619	(6,709)
Payables and accruals	3,504	30,994	342	1,018
Other	10,980	3,820	15,007	5,012
Net cash provided by operating activities	<u>23,208</u>	<u>34,249</u>	<u>41,878</u>	<u>21,170</u>
<b>Investing activities</b>				
Acquisition of businesses, net of cash acquired	(4,298)	(8,409)	(8,500)	(8,785)
Purchases of fixed assets	(6,821)	(7,573)	(10,407)	(11,894)
Other investing activities	(2,414)	(1,332)	(1,473)	(903)
Net cash used in investing activities	<u>(13,533)</u>	<u>(17,314)</u>	<u>(20,380)</u>	<u>(21,582)</u>
<b>Financing activities</b>				
Increase in long-term debt, net	(24,880)	41,946	(17,263)	58,373
Net contributions (distributions) from/to Old FSV	31,906	(17,257)	1,995	(30,951)
Purchases of non-controlling interests	(9,750)	(8)	(17,386)	(8,492)
Financing fees paid	(1,086)	-	(1,086)	-
Distributions paid to non-controlling interests	(737)	(767)	(2,287)	(2,384)
Other financing activities	(151)	-	(1,769)	(1,774)
Net cash (used in) provided by financing activities	<u>(4,698)</u>	<u>23,914</u>	<u>(37,796)</u>	<u>14,772</u>
Effect of exchange rate changes on cash	<u>1,719</u>	<u>(39)</u>	<u>1,346</u>	<u>(25)</u>
(Decrease) increase in cash and cash equivalents	<u>6,696</u>	<u>40,810</u>	<u>(14,952)</u>	<u>14,335</u>
Cash and cash equivalents, beginning of period	<u>45,142</u>	<u>59,891</u>	<u>66,790</u>	<u>86,366</u>
Cash and cash equivalents, end of period	<u>\$ 51,838</u>	<u>\$ 100,701</u>	<u>\$ 51,838</u>	<u>\$ 100,701</u>



**Segmented Results**

(in thousands of US dollars)

(unaudited)	FirstService Residential	FirstService Brands	Corporate	Consolidated
<b>Three months ended June 30</b>				
<b>2015</b>				
Revenues	\$ 262,794	\$ 63,457	\$ -	\$ 326,251
Adjusted EBITDA	20,502	13,734	(1,924)	32,312
<b>Operating earnings</b>	<b>15,122</b>	<b>11,844</b>	<b>(3,030)</b>	<b>23,936</b>
2014				
Revenues	\$ 236,669	\$ 55,536	\$ -	\$ 292,205
Adjusted EBITDA	14,567	12,177	(1,382)	25,362
Operating earnings	10,790	10,292	(1,964)	19,118
	FirstService Residential	FirstService Brands	Corporate	Consolidated
<b>Six months ended June 30</b>				
<b>2015</b>				
Revenues	\$ 488,596	\$ 109,844	\$ -	\$ 598,440
Adjusted EBITDA	29,831	15,009	(3,207)	41,633
<b>Operating earnings</b>	<b>19,099</b>	<b>11,373</b>	<b>(5,129)</b>	<b>25,343</b>
2014				
Revenues	\$ 441,466	\$ 96,333	\$ -	\$ 537,799
Adjusted EBITDA	22,184	13,657	(2,545)	33,296
Operating earnings	13,967	10,285	(3,507)	20,745